

are you ready for the
upturn?

Oliver Wight Americas, Inc.
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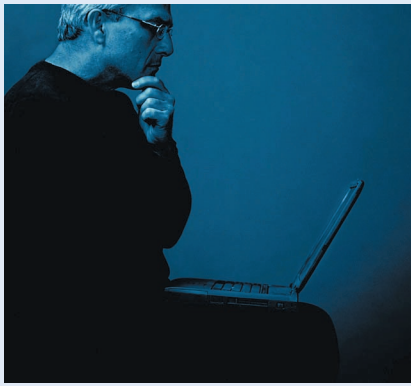
As if this business climate wasn't challenging enough – we have another challenge for you!

Free up cash – literally – for self-funding initiatives that have proven to improve profits and competitive position, preparing a solid foundation for taking advantage of the upturn when it comes. And it will come – are you ready?



ORACLE®





We guarantee you will leave this 4-hour session with proven, self-funding ideas for integrating business processes and technologies.

Improve sales-to-cash by reducing costs without sacrificing service! Many companies have done just that – significantly reducing working capital!

Round Table of Excellence

You are cordially invited to attend a special half-day **Round Table of Excellence** sponsored and funded by an array of best-in-class experts. Mark your calendar for **Tuesday, May 6th** from 7–11:30 a.m., and join us at the White Nights Banquet Hall, 10290 West Higgins Road, Rosemont, IL 60018, Phone: 847-824-3070.

You'll hear from Jim Correll, Chairman, **Oliver Wight Americas**; Tom Baylark, Principal Consultant, **TnP Consulting**; Anuj Kumar, Director, **Red Hat**; Jerry Freeman, CEO, **eWaken Technology**; Ron Priester, **Oracle** Sales Manager, **Hewlett-Packard Company**; and Mike Eschenbach, Solutions Architect, **Hewlett-Packard Company**.

Attendance is limited, so please register as soon as possible.

Briefing Will Be Held At

White Nights Banquet Hall
10290 West Higgins Road, Rosemont, IL 60018
Phone: 847-824-3070

Tuesday, May 6, 2003 Agenda

- 7:00 a.m. Registration
- 7:30 a.m. Welcome and Breakfast – Jerry Freeman, CEO of eWaken Technology
- 8:00 a.m. **Achieving Real Business Results from Class A Process/Technology** – Jim Correll, Chairman of Oliver Wight Americas, Inc.
- 9:00 a.m. **Unleashing the Power of 24/7 Information Flow** – Tom Baylark, Principal Consultant, TnP Consulting
- 10:00 a.m. Break
- 10:15 a.m. **Today's Enterprise Business Needs Today's Enterprise Technology** – Anuj Kumar, Red Hat
- 10:45 a.m. **Architecting a Self-Funding IT Infrastructure** – Ron Priester, Mike Eschenbach, Hewlett-Packard Company
- 11:30 a.m. Closing Remarks & Farewell

Register

Call: 1-800-258-3862 ext. 101

Online: www.oliverwight.com/americas/ewaken_reg.html

What You Will Learn

- Where to save money to invest money
- How to create ROI to free up working capital
- How to evaluate internal costs of IT and save money
- How to establish a 24/7 business environment
- What new technology is being offered in the marketplace
- How to align business objectives with technology initiatives
- How to leverage IT savings into huge process improvement savings
- How you can streamline processes to improve customer service and reduce cost
- How to leverage technology to achieve quantifiable bottom-line results
- How you can achieve the power of unrestricted information flow on an enterprise
- How to apply these concepts to your business immediately

Take the Challenge!

After each presentation, complete a self-assessment and...

- Win a prize (valued at \$100)
- Win a free assessment (valued at more than \$10K)

We will compile all the data and publish the results so you can benchmark yourselves against the other participants.

Take the challenge! Give us four hours of your day, and ***we guarantee you will walk away with cost-saving ideas to generate cash and position your company*** to take advantage of the upturn. Are you ready?